

# East Side Neighborhood Services, Inc.

Financial Statements
Together with
Independent Auditors' Report
and Uniform Guidance Supplementary
Financial Reports

December 31, 2020

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## INDEPENDENT AUDITORS' REPORT

Board of Directors
East Side Neighborhood Services, Inc.
Minneapolis, Minnesota

# **Report on the Financial Statements**

We have audited the accompanying financial statements of East Side Neighborhood Services, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2020 and 2019 and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

## **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

East Side Neighborhood Services, Inc. Page Two

# Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of East Side Neighborhood Services, Inc. as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements taken as a whole. The accompanying schedule of expenditures of federal awards shown on pages 22-23 as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

# Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued a report dated September 30, 2021 on our consideration of East Side Neighborhood Services, Inc.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of East Side Neighborhood Services, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering East Side Neighborhood Services, Inc.'s internal control over financial reporting and compliance.

Olsen Thielen & Co., Ltd.

Roseville, Minnesota September 30, 2021

# STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2020 AND 2019

ASSETS		
CURRENT ASSETS: Cash Restricted Cash Accounts and Grants Receivable, Net of Allowance for Doubtful Accounts of \$20,000 for 2020 and 2019 Prepaid Expenses Investments Total Current Assets  PROPERTY AND EQUIPMENT, NET	2020 \$ 506,761 9,847 1,532,718 52,106 415,607 2,517,039 6,022,022	2019 \$ 119,531 20,807 926,552 62,494 354,822 1,484,206 6,053,511
TOTAL ASSETS	\$ 8,539,061	\$ 7,537,717
LIABILITIES AND NET ASSE	ETS	
CURRENT LIABILITIES: Current Portion of Long-Term Debt Accounts Payable Accrued Compensation and Benefits Other Current Liabilities Total Current Liabilities	\$ 65,186 156,739 328,427 9,793 560,145	\$ 62,666 131,456 234,720 5,299 434,141
LONG-TERM LIABILITIES: Long-Term Debt, Net of Current Portion	482,576	547,400
NET ASSETS: Without Donor Restrictions Undesignated Board Designated - Property and Equipment Total Net Assets Without Donor Restrictions With Donor Restrictions Total Net Assets	1,500,322 5,474,260 6,974,582 521,758 7,496,340	829,613 5,443,445 6,273,058 283,118 6,556,176
TOTAL LIABILITIES AND NET ASSETS	\$ 8,539,061	\$ 7,537,717

# STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2020

		2020	
	Without Donor Restrictions	With Donor Restrictions	Total
PUBLIC SUPPORT AND REVENUES:			
Public Support:			
Contributions	\$ 762,403	\$ 538,758	\$ 1,301,161
In-Kind Contributions	1,518,629		1,518,629
United Way	188,992		188,992
Revenues:			
Government Grants and Contracts:			
Federal	3,052,961		3,052,961
PPP Funding	932,600		932,600
State and County	1,719,435		1,719,435
Service Fees:			
Contract Revenue	903,316		903,316
Client Fees	907,662		907,662
Special Event Fees	12,533		12,533
Other:			
Net Investment Income	8,202		8,202
Room Rental Income	14,307		14,307
Lease Income	83,039		83,039
Gain on Sale of Property			_
Program Reimbursements	60,561		60,561
Net Assets Released from Restrictions	300,118	(300,118)	
Total Support and Revenues	10,464,758	238,640	10,703,398
EXPENSES:			
Program Services:			
Senior Services	2,389,075		2,389,075
Early Childhood Education	981,409		981,409
Community Services	1,928,349		1,928,349
Employment	486,679		486,679
Alternative School	673,776		673,776
Youth Services	1,277,457		1,277,457
Total Program Services	7,736,745		7,736,745
Supporting Services:			
Management and General	1,601,350		1,601,350
Fundraising	425,139		425,139
Total Expenses	9,763,234		9,763,234
CHANGE IN NET ASSETS	701,524	238,640	940,164
NET ASSETS, Beginning of Year	6,273,058	283,118	6,556,176
NET ASSETS, End of Year	\$ 6,974,582	\$ 521,758	\$ 7,496,340

The accompanying notes are an integral part of the financial statements.

# STATEMENT OF ACTIVITIES (Continued) YEAR ENDED DECEMBER 31, 2019

		2019	
	\\/:th=-:.t	2019	
	Without	\A/:41- D	
	Donor	With Donor	Total
	Restrictions	Restrictions	Total
PUBLIC SUPPORT AND REVENUES:			
Public Support:			
Contributions	\$ 777,204	\$ 224,118	\$ 1,001,322
In-Kind Contributions	559,359		559,359
United Way	166,271		166,271
Revenues:			
Government Grants and Contracts:			
Federal	2,596,697		2,596,697
PPP Funding	_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		_
State and County	1,573,644		1,573,644
Service Fees:	1,070,011		.,0.0,0
Contract Revenue	1,173,376		1,173,376
Client Fees	1,100,548		1,100,548
	23,637		23,637
Special Event Fees Other:	23,037		23,037
	44.040		44 040
Net Investment Income	44,848		44,848
Room Rental Income	76,357		76,357
Lease Income	99,486		99,486
Gain on Sale of Property	389,414		389,414
Program Reimbursements	13,356		13,356
Net Assets Released from Restrictions	98,528	(98,528)	<u> </u>
Total Support and Revenues	8,692,725	125,590	8,818,315
EXPENSES:			
Program Services:			
Senior Services	2,486,495		2,486,495
Early Childhood Education	1,051,868		1,051,868
Community Services	930,214		930,214
Employment	486,796		486,796
Alternative School	679,103		679,103
Youth Services	1,375,555		1,375,555
Total Program Services	7,010,031		7,010,031
Supporting Services:			1,010,001
• • •	1,497,701		1,497,701
Management and General Fundraising	445,618		445,618
•	8,953,350		8,953,350
Total Expenses	0,955,550		0,900,000
CHANGE IN NET ASSETS	(260,625)	125,590	(135,035)
NET ASSETS, Beginning of Year	6,533,683	157,528	6,691,211
NET ASSETS, End of Year	\$ 6,273,058	\$ 283,118	\$ 6,556,176

The accompanying notes are an integral part of the financial statements.

# STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2020

			Pro	ogram Service	S			Supporting	g Services	
	Senior Services	Early Childhood Education	Community Services	Employ- ment	Alternative School	Youth Services	Total	Management and General	Fundraising	Total
Personnel Costs: Salaries and Wages	\$ 1,639,632	\$ 665,134	\$ 377,486	\$ 286,563	\$ 496,012	\$ 936,571	\$ 4,401,398	\$ 818,427	\$ 267,493	\$ 5,487,318
Payroll Taxes Employee Benefits Costs	140,129	60,327 85,136	34,482 37,524	25,050 24,252	45,890 51,015	82,833 118,321	388,711 362,429	26,653 73,521	24,777 25,436	440,141 461,386
Total Personnel Costs	1,825,942	810,597	449,492	335,865	592,917	1,137,725	5,152,538	918,601	317,706	6,388,845
Occupancy	13,625	23,281	33,787	8,431	16,029	28,100	123,253	142,261	1,580	267,094
Client Services	340	_	500	18,215	800	2,820	22,675	15,224	_	37,899
Supplies and Equipment	355,334	43,467	1,348,466	23,917	5,488	23,508	1,800,180	30,315	16,770	1,847,265
Travel and Transportation	46,004	_	22,216	110	378	6,404	75,112	145	_	75,257
Office Expense  Depreciation	112,380 35,450	104,064	51,281 22,607	100,141	56,493 1,671	70,661 8,239	495,020 67,967	245,405 249,399	89,083 	829,508 317,366
TOTAL EXPENSES	\$ 2,389,075	\$ 981,409	\$ 1,928,349	\$ 486,679	\$ 673,776	\$ 1,277,457	\$ 7,736,745	\$ 1,601,350	\$ 425,139	\$ 9,763,234

# STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2019

			Р	rogram Service	es			Supporting	Services	
	Senior	Early Childhood	Community	Employ-	Alternative	Youth		Management		
	Services	Education	Services	ment	School	Services	Total	and General	Fundraising	Total
Personnel Costs:									<u>g</u>	
Salaries and Wages	\$ 1,709,948	\$ 715,413	\$ 348,814	\$ 284,190	\$ 470,995	\$ 945,705	\$ 4,475,065	\$ 805,360	\$ 291,511	\$ 5,571,936
Payroll Taxes	141,400	61,040	31,947	27,556	40,664	94,239	396,846	68,424	22,086	487,356
Employee Benefits Costs	47,216	83,839	33,775	32,435	55,504	113,116	365,885	66,123	37,596	469,604
Total Personnel Costs	1,898,564	860,292	414,536	344,181	567,163	1,153,060	5,237,796	939,907	351,193	6,528,896
Occupancy	20,714	31,129	32,337	9,146	20,939	52,144	166,409	159,470	8,893	334,772
Client Services	120	440	_	27,625	145	2,062	30,392	_	_	30,392
Supplies and Equipment	253,760	83,146	422,250	2,132	11,143	56,111	828,542	68,115	23,891	920,548
Travel and Transportation	30,558	88	20,083	1,412	1,075	25,269	78,485	1,885	508	80,878
Office Expense	138,823	76,483	20,083	102,300	76,769	79,138	493,596	198,883	61,133	753,612
Depreciation	143,956	290	20,925		1,869	7,771	174,811	129,441		304,252
TOTAL EXPENSES	\$ 2,486,495	\$ 1,051,868	\$ 930,214	\$ 486,796	\$ 679,103	\$ 1,375,555	\$ 7,010,031	\$ 1,497,701	\$ 445,618	\$ 8,953,350

# STATEMENT OF CASH FLOWS YEARS ENDED DECEMBER 31, 2020 AND 2019

	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES: Change in Net Assets Adjustments to Reconcile Change in Net Assets to Net Cash Flows From Operating Activities:	\$ 940,164	\$ (135,035)
Depreciation Reinvested Investment Income Unrealized Gains on Investments Gain on Sale of Property	317,366 (7,908) (939) –	304,252 (11,253) (37,216) (389,414)
Changes in Assets and Liabilities:    Accounts and Grants Receivable    Prepaid Expenses    Accounts Payable    Accrued Compensation and Benefits    Other Current Liabilities    Net Cash Flows From Operating Activities	(606,166) 10,388 25,283 93,707 4,494 776,389	(469,520) (29,446) 47,443 (136,583) (12,754) (869,526)
CASH FLOWS FROM INVESTING ACTIVITIES: Purchases of Property and Equipment Proceeds from Sale of Property Grant Funds Received for Purchase of Property Sale of Investments Purchase of Investments Net Cash Flows From Investing Activities	(285,877) - - 271,799 (323,737) (337,815)	(750,346) 595,000 64,800 631,532 (277,461) 263,525
CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from Issuance of Long-Term Debt Payments on Long-Term Debt Net Cash Flows From Financing Activities	(62,304) (62,304)	420,402 (57,013) 363,389
NET CHANGE IN CASH AND RESTRICTED CASH	376,270	(242,612)
CASH AND RESTRICTED CASH at Beginning of Year	140,338	382,950
CASH AND RESTRICTED CASH at End of Year	\$ 516,608	<u>\$ 140,338</u>
STATEMENT OF FINANCIAL POSITION PRESENTATION: Cash Restricted Cash Total	\$ 506,761 9,847 \$ 516,608	\$ 119,531 20,807 \$ 140,338
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The accompanying notes are an integral part of the financial statements.

#### **NOTES TO FINANCIAL STATEMENTS**

#### NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

## **Nature of Activities**

East Side Neighborhood Services, Inc. (the Organization) was formed as a non-profit organization whose mission is to foster the healthy development and well-being of individuals and families while strengthening our diverse community. The Organization provides neighborhood based social services, child and youth development services, family care centers and camp facilities for residents of the Twin Cities metropolitan area.

## **Basis of Presentation**

The accompanying financial statements have been prepared using the accrual basis of accounting in accordance with generally accepted accounting principles. Revenues, expenses, gains and losses, and net assets are classified based on the existence or absence of donor imposed restrictions. Accordingly, net assets of the Organization and related changes are classified and reported as follows:

<u>Net Assets without Donor Restrictions</u> - Net assets without donor restrictions are resources available to support operations which the Board of Directors has discretionary control. Designated amounts represent those net assets that the Board of Directors has set aside for a particular purpose.

<u>Net Assets with Donor Restrictions</u> - Net assets with donor restrictions are resources that are restricted by a donor for use for a particular purpose or in a particular future period. Some donor-imposed restrictions are temporary in nature, and the restriction will expire when the resources are used in accordance with the donor's instructions or when the stipulated time has passed. Other donor-imposed restrictions are perpetual in nature; the Organization must continue to use the resources in accordance with the donor's instructions.

# **Accounting Estimates**

The presentation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

## **Subsequent Events**

In preparing these financial statements, the Organization has evaluated for recognition or disclosure the events or transactions that occurred through September 30, 2021, the date the financial statements were available to be issued. Except as discussed in note 11 and in Retirement Plan accounting policy in Note 1, there were no subsequent events that required recognition or disclosure in the financial statements.

#### **NOTES TO FINANCIAL STATEMENTS**

# NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Restricted Cash**

The Organization is required to maintain a separate account for disbursement of payroll for the Senior Community Service Employment Program.

#### **Accounts and Grants Receivable**

Receivables are stated at net realizable value. The Organization provides for probable uncollectible amounts through charges to earnings and credits to the valuation allowance based on prior experience and management's assessment of the current status of individual accounts. Balances that are still outstanding after the Organization has used reasonable collection efforts are written off through charges to the valuation allowance and credits to receivable accounts. Changes in the valuation allowance have not been material to the financial statements.

# **Property and Depreciation**

Property and equipment are recorded at original cost. Additions, improvements or major renewals at or above \$1,000 are capitalized. If items of property are sold, retired or otherwise disposed of, they are removed from the asset and accumulated depreciation accounts and any gains or losses thereon are reflected in operations. Donated property and equipment are carried at the approximate fair value at the date of donation.

Depreciation is computed using the straight-line method at rates based on the estimated service lives of the various assets as follows:

Buildings	10- 30 Years
Furniture and Equipment	3-15 Years
Vehicles	3-5 Years

#### Investments

Investments in mutual funds are stated at fair value, which is determined by quoted market prices in active markets. Realized and unrealized gains and losses are included in the statement of activities. Realized gains and losses are determined using the specific identification method. Interest and dividend income are reported as income when earned.

Included in investments on the statement of financial position are money market funds and certificates of deposit. These investments are readily convertible to cash and are stated at cost plus accrued interest, which approximates fair value.

Short-term certificates of deposit are those with maturities of less than one year but greater than three months when purchased. These investments are shown as current assets.

## NOTES TO FINANCIAL STATEMENTS

# NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

# **Revenue Recognition**

Effective January 1, 2020, the Organization adopted Accounting Standards Update (ASU) 2014-09 Revenue from Contracts with Customers (Topic 606) and all subsequently issued clarifying ASU's which replaced most existing revenue recognition guidance in US Generally Accepted Accounting Principles (GAAP). The new guidance requires the Organization to recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the Organization expects to be entitled in exchange for those goods or services. The new guidance also requires expanded disclosures related to the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. The adoption of this new guidance was done using the modified retrospective method. The Organization applied the new guidance using the practical expedient provided in Topic 606 that allows the guidance to be applied only to contracts that were not complete as of January 1, 2020. Results for reporting periods beginning after January 1, 2020 are presented under Topic 606 while prior periods amounts are not adjusted and continue to be reported in accordance with legacy GAAP.

The adoption of this new standard did not result in a material impact to the Organization's financial statements. There was no significant effect on the financial statements related to the adoption of this new standard which would require a cumulative effect adjustment to net assets at the date of adoption under the modified retrospective method.

As a practical expedient, the Organization groups similar contracts or similar performance obligations together into portfolios of contracts if doing so does not result in a significant difference from applying the new accounting standard to the individual contracts.

## Contribution and Grant Revenue

Contributions received and unconditional promises to give are measured at their fair values and are reported as an increase in net assets. Conditional promises to give are not recognized until they become unconditional. The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the assets, or if they are designated as support for future periods. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Donor-imposed contributions are reported as net assets with donor restrictions, even if it is anticipated such restrictions will be met in the current reporting period.

#### Government Grants and Contract Revenue

Government grants and contract revenue are recognized when earned. Revenue is earned when eligible expenditures, as defined in each grant or contract, are made. Refundable advances consist of contract revenue received but not yet expended. Expenditures under government contracts are subject to review by the granting authority. To the extent, if any, that such a review reduces expenditures allowable under these contracts, the Organization will record such disallowance at the time the final assessment is made. Management believes that any disallowances, if any, would not have a significant effect on the consolidated statement of financial position.

## Service Fees

Service fees are recognized when the performance obligation of providing services is met, typically over a period of time on a monthly basis. Fees are billed when the service has been provided. Revenue received but not yet earned is recorded as contract liabilities and recognized as revenues in future years.

#### NOTES TO FINANCIAL STATEMENTS

# NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

## **In-Kind Contributions**

In-kind contributions are recognized if they create or enhance nonfinancial assets or require specialized skills, are provided by individuals and organizations possessing those skills, and would ordinarily be purchased if not provided by donation. In-kind contributions, including promises to give, that do not meet these criteria are not recognized. In-kind contributions recognized in the financial statements are valued at fair market value.

Many individuals have donated time and services to advance the Organization's programs and objectives. The value of these services has not been recorded in the financial statements because it does not meet the definition of recognition under generally accepted accounting principles.

The expense associated with in-kind contributions consists of contributed food, supplies, equipment and legal services of \$1,518,629 and \$559,359 in 2020 and 2019.

## **Retirement Plan and Subsequent Event**

The Organization had a defined contribution plan covering employees who meet certain ages and service requirements. Organization contributed 5% of each participant's eligible compensation. The Organization contributed \$53,037 and \$126,340 in 2020 and 2019. The Organization put a temporary hold on all contributions to the defined contribution plan effective May 1, 2020 and ended the defined contribution plan effective June 1, 2021.

The Organization sponsors a voluntary 401(k) retirement plan that covers all employees. Effective April 2021, the Organization started a safe harbor match program for their 401(k) plan. The Organization matches 100% of employee contributions up to 3% and 50% of employee contributions up to 4% with a maximum match of 4%. Prior to the match adoption date, the plan was funded solely by employee contributions.

# **Income Taxes**

The Organization is exempt from Federal and State income taxes under Section 501(c)(3) of the Internal Revenue Code, therefore, the statements do not include a provision for income taxes.

The Organization reviews income tax positions taken or expected to be taken in income tax returns to determine if there are any income tax uncertainties. This includes positions that the entity is exempt from income taxes or not subject to income taxes on unrelated business income. The Organization recognizes tax benefits from uncertain tax positions only if it is more likely than not that the tax positions will be sustained on examination by taxing authorities, based on the technical merits of the positions. The Organization has identified no significant income tax uncertainties. The Organization files information returns as a tax-exempt organization. Should that status be challenged in the future, all years since inception could be subject to review by the IRS.

#### NOTES TO FINANCIAL STATEMENTS

# NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

# **Functional Allocation of Expenses**

The cost of providing the Organization's programs and other activities is summarized on a functional basis in the statement of activities and statement of functional expenses. Expenses that can be identified with a specific program or support service are charged directly to that program or support service. Costs common to multiple functions have been allocated among the various functions benefited using a reasonable allocation method that is consistently applied, as follows:

- 1) Salaries and wages, benefits, and payroll taxes are allocated based on the amounts of time spent by employees performing those functions.
- 2) Occupancy, depreciation, and amortization, and interest are allocated on a square foot basis based on the programs and supporting activities occupying the space.
- 3) Office expenses and supplies and miscellaneous expenses that cannot be directly identified are allocated on the basis of salaries and wages.

General and administrative expenses include those costs that are not directly identifiable with any specific program, but which provide for the overall support and direction of the Organization. Fundraising costs are expensed as incurred, even though they may result in support received in future years.

#### Credit Risk

Financial instruments which potentially subject the Organization to concentrations of credit risk consist principally of cash. The Organization places its cash with high credit quality financial institutions and has not experienced any losses in such accounts. The Organization had a credit risk concentration as a result of depositing \$247,000 of funds in excess of insurance limits in a single bank.

#### **Fair Value Measurements**

Under generally accepted accounting principles, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The accounting standards establish a three-level fair value hierarchy that prioritizes information used in developing assumptions when pricing an asset or liability as follows:

- Level 1 Observable inputs such as quoted prices in active markets;
- Level 2 Inputs, other than quoted prices in active markets, that are observable either directly or indirectly; and,
- Level 3 Unobservable inputs where there is little or no market data, which requires the reporting entity to develop its own assumptions.

The Organization uses observable market data, when available, in making fair value measurements. Fair value measurements are classified according to the lowest level input that is significant to the valuation.

The Organization holds certain assets that are required to be measured at fair value on a recurring basis. The fair values of the Organization's bond funds and mutual funds were determined by reference to quoted prices in active markets, which are Level 1 inputs.

#### NOTES TO FINANCIAL STATEMENTS

# NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

# **Recently Issued Accounting Pronouncements**

In February 2016, FASB issued ASU 2016-02, *Leases (Topic 842)*, which provides guidance for accounting for leases. The new guidance requires companies to recognize the assets and liabilities for the rights and obligations created by leased assets, initially measured at the present value of the lease payments. The accounting guidance for lessors is largely unchanged. This ASU is effective for fiscal years beginning after December 15, 2021 and interim periods within fiscal years beginning after December 15, 2022, with early adoption permitted. It is to be adopted using the modified retrospective approach. The Organization is currently evaluating this guidance to determine the impact it may have on its financial statements.

## **Risks and Uncertainties**

In March 2020, the World Health Organization Declared the novel strain of coronavirus (COVID-19) a global pandemic and recommended containment and mitigation measures worldwide. The Organization cannot reasonably estimate the length and severity of this pandemic, or the extent to which the disruption from this pandemic may impact the Organization's operations and financial statements.

#### **NOTE 2 - INVESTMENTS**

Investments consist of mutual funds, money market funds, and certificates of deposit.

Investments at December 31, 2020 and 2019 consist of the following:

	2020	2019
Money Market Funds	\$ 2,687	\$ 1,537
Mutual Funds: Equity Fixed Income Cortificators of Donosit	53,114 86,083 273,723	38,273 43,213 271,799
Certificates of Deposit  Total	\$ 415,607	\$ 354,822
Net investment income consists of the following:	2020	2019
Interest and Dividend Income Net Unrealized Investment Gains Investment Fees	\$ 7,908 939 (645)	\$ 11,253 37,216 (3,621)
Total	\$ 8,202	\$ 44,848

The Organization holds investments in a variety of investment funds. In general, its investments are exposed to various risks, such as interest rate, credit and overall market volatility. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of the investments will occur in the near term and such changes could be material to the amounts reported in the statement of financial position.

#### NOTES TO FINANCIAL STATEMENTS

#### NOTE 3 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Organization receives significant revenues from government contracts, program fees and contributions. Revenues include contributions with donor restrictions that may not be available for expenditure in the near-term but may be expended by the end of the next fiscal year. The Organization manages its liquidity and reserves operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs and maintain sufficient reserves to provide reasonable assurance that long-term obligations will be discharged. The Organization is currently working on a liquidity policy to maintain current financial assets, less current liabilities at a minimum amount of days to be determined by the board of directors.

The reserve consists of cash and cash equivalents and assets with donor restrictions that will likely be released within 90 days.

The following table reflects the Organization's financial assets as of December 31, 2020 and 2019 that are available to meet general expenditures within the next year.

	2020	2019
Financial Assets:		
Cash	\$ 516,608	\$ 140,338
Accounts Receivable, Net	1,532,718	926,552
Investments	415,607	354,822
Total Financial Assets	2,464,933	1,421,712
Less Donor Imposed Purpose Restricted Net Assets	521,758	283,118
Amounts Available for General Expenditure within One Year	\$ 1,943,175	\$ 1,138,594

The above table reflects donor-restricted funds as unavailable because it is the Organization's intention to invest those resources for the long-term support of the Organization

## **NOTE 4 - PROPERTY AND EQUIPMENT**

Property and equipment consist of the following:

	2020	2019
Land	\$ 725,000	\$ 725,000
Buildings	8,904,192	8,803,248
Furniture and Equipment	401,032	446,345
Vehicles	492,825	444,778
Total Property and Equipment	10,523,049	10,419,371
Less Accumulated Depreciation	(4,501,027)	(4,365,860)
Total Property and Equipment	\$ 6,022,022	\$ 6,053,511

#### NOTES TO FINANCIAL STATEMENTS

#### **NOTE 5 - NET ASSETS**

Net assets with donor restrictions consist of the following at December 31, 2020 and 2019:

	2020	2019		
Purpose Restrictions Time Restrictions	\$ 125,758 375.000	\$ 177,118 85.000		
Donor Restricted Endowment Funds	21,000	21,000		
Total Net Assets with Donor Restrictions	\$ 521,758	\$ 283,118		

Net assets with donor restrictions released from restriction were \$300,118 and \$98,528 in 2020 and 2019. Net assets with donor restrictions were released from restriction due to satisfaction of time and program restrictions.

## **NOTE 6 - LONG-TERM DEBT**

Long-term debt is as follows:

	2020	2019
Note payable to Northeast Bank due in monthly installments of \$7,139 including fixed interest at 3.95%. The note matures January 9, 2028 and is secured by the assets of the Organization. Less Amount Due Within One Year	\$ 547,762 (65,186)	\$ 610,066 (62,666)
Long-Term Debt	\$ 482,576	\$ 547,400

Cash payments for interest were \$23,370 and \$22,271 in 2020 and 2019.

The note payable contains certain covenants including a debt service coverage (DSC) ratio. At December 31, 2020, the Organization was in compliance with all covenants.

Principal payments required during the next five years are: 2021 - \$65,186; 2022 - \$67,808, 2023 - \$70,536; 2024 - \$73,373; and 2025 - \$76,324.

# **NOTE 7 - PPP LOAN AND FORGIVENESS**

In March 2020, the Coronavirus Aid, Relief and Economic Security (CARES) Act was signed into law. Part of CARES was the Paycheck Protection Program (PPP) which allowed for organizations to apply for a potentially forgivable loan if the proceeds were used for the specified purposes. In accordance with Accounting Standards Codification 958-605, the Organization has reflected this loan as a conditional grant and recorded it as a liability on their statement of financial position. It will remain a liability until the conditions of the program have been met by using the funds for the specified purposes. In 2020, the Organization incurred qualifying expenses of \$932,600 which the Organization believes meets the conditions of the program and as a result, \$932,600 of the refundable advance was reclassed to unrestricted grant revenue in 2020. The Organization filed for forgiveness with the SBA and forgiveness was approved in August 2021.

#### NOTES TO FINANCIAL STATEMENTS

#### **NOTE 8 - LEASE COMMITMENTS**

The Organization leases a portion of its office space and office equipment under operating lease agreements which expired in 2020. The Organization paid operating costs associated with each location based on its share of space. Remaining lease commitments are immaterial

The Organization's lease expense under these operating leases are as follows:

Expense:

**2020** \$ **13,101** 2019 37,149

The Organization subleases some of its facility space and services to another organization under a contract which expired in 2018. In 2018 the agreement was amended to include a five-year extension until November 30, 2023. Either party may cancel the agreement upon giving thirty day notice. On September 29, 2020, the Organization was given notice from their sublessee that they would be vacating the previously leased facility space and their lease with the Organization would then come to an end. Lease income was \$83,039 and \$99,486 for the years ended December 31, 2020 and 2019, respectively.

## **NOTE 9 - CONTINGENCIES - UNEMPLOYMENT INSURANCE**

The Organization has elected out of the Minnesota state unemployment insurance program and participates in a grantor trust to cover unemployment insurance claims. If claims exceed payments into the trust the Organization could be liable for those claims.

The Organization has estimated cash balances of \$91,047 and \$44,130 at December 31, 2020 and 2019, respectively, for eligible unemployment claims in Minnesota. No asset has been recorded on the Statement of Financial Position.

# NOTE 10 - MAJOR SOURCES OF REVENUE AND SUPPORT

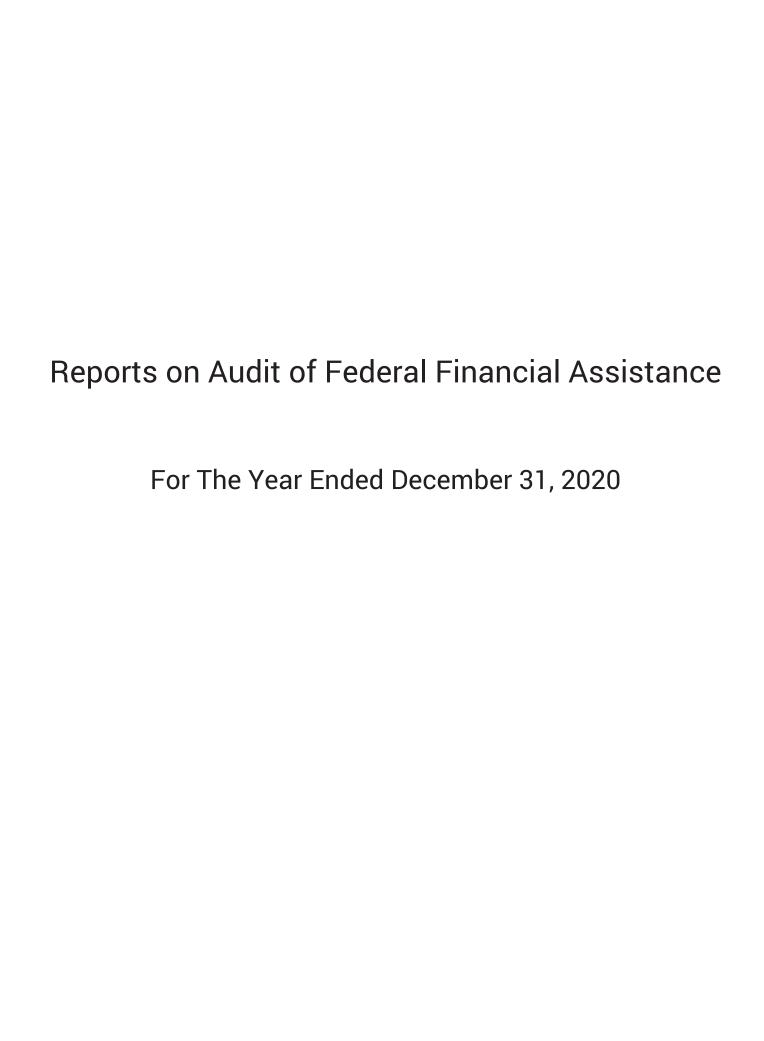
The Organization receives a substantial amount of its support from various forms of government funding. A significant reduction in the level of funding from these sources would have a material effect on the Organization's programs and activities.

The Organization has a federal contract which accounts for 14% and 16% of all revenues in 2020 and 2019.

# **NOTE 11 - SUBSEQUENT EVENTS**

Subsequent to year end on April 23, 2021, the Organization entered into a revolving line of credit of \$250,000 with Northeast Bank which is secured by the Organization's assets. The Organization was in compliance for the security agreements' numerous covenants. Amounts advanced are payable on demand and interest is at the greater of the lender's base or the bank's reference rate. The interest rate at the time of contract was 4%. The line of credit expires April 23, 2022.

As disclosed in Note 7, the Organization applied for and received forgiveness from the SBA on its PPP loan of \$932,600 in August 2021.



# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors and Management East Side Neighborhood Services, Inc. Minneapolis, Minnesota

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of East Side Neighborhood Services, Inc., which comprise the statement of financial position as of December 31, 2020, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated September 30, 2021.

# **Internal Control Over Financial Reporting**

In planning and performing the audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we considered to be material weaknesses. However, material weaknesses may exist that have not been identified.

East Side Neighborhood Services, Inc. Page Two

# **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Organization's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

# **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Roseville, Minnesota September 30, 2021 Olsen Thielen & Co., Ltd.

# INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

Board of Directors and Management East Side Neighborhood Services, Inc. Minneapolis, Minnesota

# Report on Compliance for Each Major Federal Program

We have audited East Side Neighborhood Services, Inc.'s compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on the Organization's major federal program for the year ended December 31, 2020. The Organization's major federal program is identified in the summary of auditor's results section of the accompanying Schedule of Findings and Questioned Costs.

## Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

# Auditors' Responsibility

Our responsibility is to express an opinion on compliance for the Organization's major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Organization's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major federal program. However, our audit does not provide a legal determination of the Organization's compliance.

# **Opinion on Each Major Federal Program**

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on the major federal program for the year ended December 31, 2020.

# **Report on Internal Control Over Compliance**

Management of the Organization is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Organization's internal control over compliance with the types of requirements that could have a direct and material effect on a major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for the major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that a material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

# **Purpose of this Report**

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Roseville, Minnesota September 30, 2021 Olsen Thielen & Co., Ltd.

# SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS YEAR ENDED DECEMBER 31, 2020

Federal Grantor/Pass-Through Grantor Program Title	CFDA Number	Pass-Through Grantors Number	Federal Expenditures
U.S. DEPARTMENT OF AGRICULTURE: Passed Through: Minnesota Department of Agriculture: School Nutrition Program	10.558	*	\$ 16,579
U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT: Passed Through: City of Minneapolis:			
Community Development Block Grant (CDBG) Cluster: CDBG - Entitlement Grants CDBG - Minneapolis Public Housing - Glendale Food Shelf	14.218 14.218	*	88,056 40,000
Total CDBG  Public and Indian Housing - Luxton  Total U.S. Department of Housing and Urban Development	14.850	*	128,056 11,733 139,789
U.S. DEPARTMENT OF LABOR: Passed Through:			
Senior Service America, Inc. Senior Community Service Employment City of Minneapolis:	17.235	*	1,446,746
Workforce Investment Act - Youth Activities Total U.S. Department of Labor	17.259	*	115,582 1,562,328
U.S. DEPARTMENT OF EDUCATION:  Passed Through:  Minnesota Department of Education:			
Title I Twenty-First Century Community Learning Centers Total U.S Department of Education	84.010 84.287	*	28,492 772,620 801,112
U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES: Passed Through: Minneseta Board of Aging:			
Metropolitan Council - Minnesota Board of Aging: Transportation Services - Title IIIb Transportation Services - Title IIIe	93.044 93.052	*	279,516 27,521 307,037
U.S. DEPARTMENT OF HOMELAND SECURITY: Passed Through: Greater Twin Cities United Way:			
ARRA - Emergency Food and Shelter Program	97.114	*	42,337
U.S. DEPARTMENT OF STATE:  Passed Through:  Public Affairs Section at US Embassy Montevideo:  Uruguay - Juvenile Services Training Center	19.040	*	1,928

# SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (Continued) YEAR ENDED DECEMBER 31, 2020

Federal Grantor/Pass-Through Grantor Program Title	CFDA Number	Pass-Through Grantors Number	Federal Expenditures
U.S. DEPARTMENT OF TREASURY:			
Passed Through:			
Hennepin County:			
COVID19 Grant:			
HHS Provider Impact CARES	21.019		\$ 24,485
Employment Program	21.019	*	157,366
Total U.S. Department of Treasury			181,851
Total Federal Awards			\$ 3,052,961

<sup>\*</sup> Pass-through grantors number was not available.

# SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (Continued) YEAR ENDED DECEMBER 31, 2020

## **NOTES TO SCHEDULE:**

# **Description of Major Programs:**

# Senior Community Service Employment Program

The Senior Community Service Employment program offers low-income elderly persons paid community service and training as an entry into productive work.

## Twenty-First Century Community Learning Centers

This program provides students with academic enrichment opportunities during non-school hours to complement the student's regular academic program.

# Basis of Presentation

East Side Neighborhood Services, Inc. presents its schedule of federal expenditures of federal awards (the Schedule) in accordance with requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the financial position, change in assets or cash flows of East Side Neighborhood Services, Inc.

## Summary of Significant Accounting Policies

Expenditures reported on the schedule of expenditures of federal awards are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. The Organization has elected not to use the 10 percent de minimis indirect cost rate as allowed under the Uniform Guidance.

# SCHEDULE OF FINDINGS AND QUESTIONED COSTS YEAR ENDED DECEMBER 31, 2020

SECTION I - SUMMARY OF AUDIT RESULT	rs				
Financial Statements					
Type of auditors' report issued: <u>Unmodified</u>					
<ul><li>Internal control over financial reporting:</li><li>Material weakness(es) identified?</li><li>Significant deficiency(ies) identified?</li></ul>		yes yes	X no X no		
Ioncompliance material to financial statements noted?		yes	X_no		
Federal Awards					
<ul><li>Internal control over major programs:</li><li>Material weakness(es) identified?</li><li>Significant deficiency(ies) identified?</li></ul>		yes yes	X no X no		
Type of auditor's report issued on compliance	for major programs	s: <u>Unmodified</u>			
Any audit findings disclosed that are required to be reported In accordance with 2 CFR Section 200 516(a)		yes	_X_no		
Identification of major Programs:					
CFDA Number(s)	Name of Federal Program or Cluster				
17.235 84.287	Senior Community Service Employment Program Twenty-First Century Community Learning Centers				
Dollar threshold used to distinguish between type A and type B programs:		\$750,000	)		
Auditee qualified as low-risk auditee?		yes	_X_no		
SECTION II - FINANCIAL STATEMENT FINDINGS					
No matters were reportable conditions.					

SECTION III - FINDINGS AND QUESTIONED COSTS - MAJOR FEDERAL PROGRAMS

No matters were reportable conditions.