

# East Side Neighborhood Services, Inc.

Financial Statements
Together with
Independent Auditors' Report
and Uniform Guidance Supplementary
Financial Reports

December 31, 2021

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#### INDEPENDENT AUDITORS' REPORT

Board of Directors
East Side Neighborhood Services, Inc.
Minneapolis, Minnesota

#### **Report on the Audit of the Financial Statements**

#### **Opinions**

We have audited the accompanying financial statements of East Side Neighborhood Services, Inc (a nonprofit organization), which comprise the statement of financial position as of December 31, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of East Side Neighborhood Services, Inc. as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinions**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of East Side Neighborhood Services, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about East Side Neighborhood Services, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and
  disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of East Side Neighborhood Services, Inc.'s internal control.
  Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about East Side Neighborhood Services, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

East Side Neighborhood Services, Inc. Page Three

### **Report on Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements taken as a whole. The accompanying schedule of expenditures of federal awards shown on page 24 as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued a report dated August 25, 2022, on our consideration of East Side Neighborhood Services, Inc.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to solely describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of East Side Neighborhood Services, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering East Side Neighborhood Services, Inc.'s internal control over financial reporting and compliance

Olsen Thielen & Co., Ltd.

Roseville, Minnesota August 25, 2022

# STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2021 AND 2020

ASSETS		
CURRENT ASSETS: Cash Restricted Cash Accounts and Grants Receivable, Net of Allowance for Doubtful Accounts of \$20,000 for 2021 and 2020 Prepaid Expenses Investments Total Current Assets  PROPERTY AND EQUIPMENT, NET	\$ 527,119 134,607 698,213 54,800 476,149 1,890,888 5,779,978	2020 \$ 506,761 9,847 1,532,718 52,106 415,607 2,517,039 6,022,022
TOTAL ASSETS	\$ 7,670,866	\$ 8,539,061
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES: Current Portion of Long-Term Debt Note Payable Accounts Payable Accrued Compensation and Benefits Other Current Liabilities Total Current Liabilities	\$ 67,808 250,000 53,479 280,841 8,012 660,140	\$ 65,186 - 156,739 328,427 - 9,793 - 560,145
LONG-TERM LIABILITIES: Long-Term Debt, Net of Current Portion	437,035	482,576
NET ASSETS: Without Donor Restrictions Undesignated Board Designated - Property and Equipment Total Net Assets Without Donor Restrictions With Donor Restrictions Total Net Assets	868,548 5,275,135 6,143,683 430,008 6,573,691	1,500,322 5,474,260 6,974,582 521,758 7,496,340
TOTAL LIABILITIES AND NET ASSETS	\$ 7,670,866	\$ 8,539,061

# STATEMENT OF ACTIVITIES YEAR ENDED DECEMBER 31, 2021

		2021	
	Without Donor Restrictions	With Donor Restrictions	Total
PUBLIC SUPPORT AND REVENUES:	Restrictions	Restrictions	Total
Public Support:			
Contributions	\$ 684,360	\$ 409,008	\$ 1,093,368
In-Kind Contributions	990,175	<b>+</b> 100,000	990,175
United Way	167,492		167,492
Revenues:	,		,
Government Grants and Contracts:			
Federal	2,970,575		2,970,575
PPP Funding			
State and County	1,674,365		1,674,365
Service Fees:	1,01 1,000		1,01 1,000
Contract Revenue	860,665		860,665
Client Fees	1,044,661		1,044,661
Special Event Fees	38,116		38,116
Other:	,		,
Net Investment Income	13,494		13,494
Room Rental Income	23,573		23,573
Lease Income	· <b>-</b>		· _
Program Reimbursements	40,922		40,922
Net Assets Released from Restrictions	500,758	(500,758)	
Total Support and Revenues	9,009,156	(91,750)	8,917,406
EVENIOR			
EXPENSES:			
Program Services:	0.744.057		0.744.057
Senior Services	2,711,857		2,711,857
Early Childhood Education	1,057,362		1,057,362
Community Services	1,539,397		1,539,397
Employment	595,929 700,257		595,929
Alternative School	760,257 1,133,557		760,257 1,133,557
Youth Services	7,798,359		7,798,359
Total Program Services	7,730,333		7,730,333
Supporting Services:	1,602,922		1,602,922
Management and General Fundraising	438,774		438,774
	9,840,055		9,840,055
Total Expenses	3,040,000		3,040,000
CHANGE IN NET ASSETS	(830,899)	(91,750)	(922,649)
NET ASSETS, Beginning of Year	6,974,582	521,758	7,496,340
NET ASSETS, End of Year	\$ 6,143,683	\$ 430,008	\$ 6,573,691

The accompanying notes are an integral part of the financial statements.

# STATEMENT OF ACTIVITIES (Continued) YEAR ENDED DECEMBER 31, 2020

		2020	
	Without		_
	Donor	With Donor	
	Restrictions	Restrictions	Total
PUBLIC SUPPORT AND REVENUES:			
Public Support:			
Contributions	\$ 762,403	\$ 538,758	\$ 1,301,161
In-Kind Contributions	1,518,629	+,	1,518,629
United Way	188,992		188,992
Revenues:	.00,00=		,
Government Grants and Contracts:			
Federal	3,052,961		3,052,961
PPP Funding	932,600		932,600
State and County	1,719,435		1,719,435
Service Fees:	1,7 10, 100		.,,
Contract Revenue	903,316		903,316
Client Fees	907,662		907,662
Special Event Fees	12,533		12,533
Other:	12,000		.2,000
Net Investment Income	8,202		8,202
Room Rental Income	14,307		14,307
Lease Income	83,039		83,039
Program Reimbursements	60,561		60,561
Net Assets Released from Restrictions	300,118	(300,118)	-
Total Support and Revenues	10,464,758	238,640	10,703,398
Total Support and Nevenues	10,101,100	200,010	10,700,000
EXPENSES:			
Program Services:			
Senior Services	2,389,075		2,389,075
Early Childhood Education	981,409		981,409
Community Services	1,928,349		1,928,349
Employment	486,679		486,679
Alternative School	673,776		673,776
Youth Services	1,277,457		1,277,457
Total Program Services	7,736,745		7,736,745
Supporting Services:			
Management and General	1,601,350		1,601,350
Fundraising	425,139		425,139
Total Expenses	9,763,234		9,763,234
CHANGE IN NET ASSETS	701,524	238,640	940,164
NET ASSETS, Beginning of Year	6,273,058	283,118	6,556,176
NET ASSETS, End of Year	\$ 6,974,582	\$ 521,758	\$ 7,496,340

The accompanying notes are an integral part of the financial statements.

## STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2021

			Pro	ogram Service	S			Supporting	g Services	
	Senior Services	Early Childhood Education	Community Services	Employ- ment	Alternative School	Youth Services	Total	Management and General	Fundraising	Total
Personnel Costs: Salaries and Wages	\$ 1,999,144	\$ 742,885	\$ 413,088	\$ 351,482	\$ 567,743	\$ 787,440	\$ 4,861,782	\$ 802,294	\$ 270,988	\$ 5,935,064
Payroll Taxes	169,987	67,457	38,685	33,146	50,518	72,522	432,315	63,039	25,424	520,778
Employee Benefits Costs	52,209	92,122	49,638	44,927	65,224	109,252	413,372	87,133	32,868	533,373
Total Personnel Costs	2,221,340	902,464	501,411	429,555	683,485	969,214	5,707,469	952,466	329,280	6,989,215
Occupancy	7,028	32,456	22,059	10,423	21,484	35,952	129,402	145,114	1,917	276,433
Client Services	189	_	_	64,236	_	2,156	66,581	6,880	_	73,461
Supplies and Equipment	322,837	28,522	924,309	1,518	1,597	36,817	1,315,600	17,000	27,329	1,359,929
Travel and Transportation	38,682	215	17,875	24	1,362	12,718	70,876	477	32	71,385
Office Expense	101,194	93,705	46,176	90,173	50,870	63,627	445,745	220,977	80,216	746,938
Depreciation	20,587		27,567		1,459	13,073	62,686	260,008		322,694
TOTAL EXPENSES	\$ 2,711,857	\$ 1,057,362	\$ 1,539,397	\$ 595,929	\$ 760,257	\$ 1,133,557	\$ 7,798,359	\$ 1,602,922	\$ 438,774	\$ 9,840,055

# STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED DECEMBER 31, 2020

			P	rogram Service	es			Supporting	Services	
	Senior Services	Early Childhood Education	Community Services	Employ- ment	Alternative School	Youth Services	Total	Management and General	Fundraising	Total
Personnel Costs:			·							
Salaries and Wages	\$ 1,639,632	\$ 665,134	\$ 377,486	\$ 286,563	\$ 496,012	\$ 936,571	\$ 4,401,398	\$ 818,427	\$ 267,493	\$ 5,487,318
Payroll Taxes	140,129	60,327	34,482	25,050	45,890	82,833	388,711	26,653	24,777	440,141
Employee Benefits Costs	46,181	85,136	37,524	24,252	51,015	118,321	362,429	73,521	25,436	461,386
Total Personnel Costs	1,825,942	810,597	449,492	335,865	592,917	1,137,725	5,152,538	918,601	317,706	6,388,845
Occupancy	13,625	23,281	33,787	8,431	16,029	28,100	123,253	142,261	1,580	267,094
Client Services	340	_	500	18,215	800	2,820	22,675	15,224	_	37,899
Supplies and Equipment	355,334	43,467	1,348,466	23,917	5,488	23,508	1,800,180	30,315	16,770	1,847,265
Travel and Transportation	46,004	_	22,216	110	378	6,404	75,112	145	_	75,257
Office Expense	112,380	104,064	51,281	100,141	56,493	70,661	495,020	245,405	89,083	829,508
Depreciation	35,450		22,607		1,671	8,239	67,967	249,399		317,366
TOTAL EXPENSES	\$ 2,389,075	\$ 981,409	\$ 1,928,349	\$ 486,679	\$ 673,776	\$ 1,277,457	\$ 7,736,745	\$ 1,601,350	\$ 425,139	\$ 9,763,234

# STATEMENT OF CASH FLOWS YEARS ENDED DECEMBER 31, 2021 AND 2020

	2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES: Change in Net Assets Adjustments to Reconcile Change in Net Assets to Net Cash Flows From Operating Activities:	\$ (922,649)	\$ 940,164
Depreciation Reinvested Investment Income Unrealized Gains on Investments Changes in Assets and Liabilities:	322,694 (4,954) (9,591)	317,366 (7,908) (939)
Accounts and Grants Receivable Prepaid Expenses Accounts Payable Accrued Compensation and Benefits Other Current Liabilities Net Cash Flows From Operating Activities	834,505 (2,694) (103,260) (47,586) (1,781) 64,684	(606,166) 10,388 25,283 93,707 4,494 776,389
CASH FLOWS FROM INVESTING ACTIVITIES: Purchases of Property and Equipment Sale of Investments Purchase of Investments Net Cash Flows From Investing Activities	(80,650) 273,723 (319,720) (126,647)	(285,877) 271,799 (323,737) (337,815)
CASH FLOWS FROM FINANCING ACTIVITIES: Proceeds from Draw on Note Payable Proceeds from Long-Term Debt Payments on Long-Term Debt Net Cash Flows From Financing Activities	250,000 21,406 (64,325) 207,081	(62,304) (62,304)
NET CHANGE IN CASH AND RESTRICTED CASH	145,118	376,270
CASH AND RESTRICTED CASH at Beginning of Year	516,608	140,338
CASH AND RESTRICTED CASH at End of Year	<u>\$ 661,726</u>	\$ 516,608
STATEMENT OF FINANCIAL POSITION PRESENTATION: Cash Restricted Cash	\$ 527,119 134,607 \$ 661,736	\$ 506,761 9,847
Total	<u>\$ 661,726</u>	<u>\$ 516,608</u>

The accompanying notes are an integral part of the financial statements.

#### NOTES TO FINANCIAL STATEMENTS

#### NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Activities**

East Side Neighborhood Services, Inc. (the Organization) was formed as a non-profit organization whose mission is to foster the healthy development and well-being of individuals and families while strengthening our diverse community. The Organization provides neighborhood based social services, child and youth development services, family care centers and camp facilities for residents of the Twin Cities metropolitan area.

#### **Basis of Presentation**

The accompanying financial statements have been prepared using the accrual basis of accounting in accordance with generally accepted accounting principles. Revenues, expenses, gains and losses, and net assets are classified based on the existence or absence of donor imposed restrictions. Accordingly, net assets of the Organization and related changes are classified and reported as follows:

<u>Net Assets without Donor Restrictions</u> - Net assets without donor restrictions are resources available to support operations which the Board of Directors has discretionary control. Designated amounts represent those net assets that the Board of Directors has set aside for a particular purpose.

<u>Net Assets with Donor Restrictions</u> - Net assets with donor restrictions are resources that are restricted by a donor for use for a particular purpose or in a particular future period. Some donor-imposed restrictions are temporary in nature, and the restriction will expire when the resources are used in accordance with the donor's instructions or when the stipulated time has passed. Other donor-imposed restrictions are perpetual in nature; the Organization must continue to use the resources in accordance with the donor's instructions.

#### **Accounting Estimates**

The presentation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Subsequent Events**

In preparing these financial statements, the Organization has evaluated for recognition or disclosure the events or transactions that occurred through August 25, 2022, the date the financial statements were available to be issued. Except as discussed in note 11, there were no subsequent events that required recognition or disclosure in the financial statements.

#### NOTES TO FINANCIAL STATEMENTS

# NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Restricted Cash**

The Organization is required to maintain a separate account for disbursement of payroll for the Senior Community Service Employment Program.

#### **Accounts and Grants Receivable**

Receivables are stated at net realizable value. The Organization provides for probable uncollectible amounts through charges to earnings and credits to the valuation allowance based on prior experience and management's assessment of the current status of individual accounts. Balances that are still outstanding after the Organization has used reasonable collection efforts are written off through charges to the valuation allowance and credits to receivable accounts. Changes in the valuation allowance have not been material to the financial statements.

### **Property and Depreciation**

Property and equipment are recorded at original cost. Additions, improvements or major renewals at or above \$1,000 are capitalized. If items of property are sold, retired or otherwise disposed of, they are removed from the asset and accumulated depreciation accounts and any gains or losses thereon are reflected in operations. Donated property and equipment are carried at the approximate fair value at the date of donation.

Depreciation is computed using the straight-line method at rates based on the estimated service lives of the various assets as follows:

Buildings 10- 30 Years Furniture and Equipment 3-15 Years Vehicles 3-5 Years

#### Investments

Investments in mutual funds are stated at fair value, which is determined by quoted market prices in active markets. Realized and unrealized gains and losses are included in the statement of activities. Realized gains and losses are determined using the specific identification method. Interest and dividend income are reported as income when earned.

Included in investments on the statement of financial position are money market funds and certificates of deposit. These investments are readily convertible to cash and are stated at cost plus accrued interest, which approximates fair value.

Short-term certificates of deposit are those with maturities of less than one year but greater than three months when purchased. These investments are shown as current assets.

#### NOTES TO FINANCIAL STATEMENTS

# NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Revenue Recognition**

#### Contribution and Grant Revenue

Contributions received and unconditional promises to give are measured at their fair values and are reported as an increase in net assets. Conditional promises to give are not recognized until they become unconditional. The Organization reports gifts of cash and other assets as restricted support if they are received with donor stipulations that limit the use of the assets, or if they are designated as support for future periods. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Donor-imposed contributions are reported as net assets with donor restrictions, even if it is anticipated such restrictions will be met in the current reporting period.

#### Government Grants and Contract Revenue

Government grants and contract revenue are recognized when earned. Revenue is earned when eligible expenditures, as defined in each grant or contract, are made. Refundable advances consist of contract revenue received but not yet expended. Expenditures under government contracts are subject to review by the granting authority. To the extent, if any, that such a review reduces expenditures allowable under these contracts, the Organization will record such disallowance at the time the final assessment is made. Management believes that any disallowances, if any, would not have a significant effect on the consolidated statement of financial position.

#### Service Fees

Service fees are recognized when the performance obligation of providing services is met, typically over a period of time on a monthly basis. Fees are billed when the service has been provided. Revenue received but not yet earned is recorded as contract liabilities and recognized as revenues in future years.

As a practical expedient, the Organization groups similar contracts or similar performance obligations together into portfolios of contracts if doing so does not result in a significant difference from applying this accounting standard to the individual contracts.

The Organization has no significant contract assets or liabilities to report under the accounting standard.

# EAST SIDE NEIGHBORHOOD SERVICES, INC. NOTES TO FINANCIAL STATEMENTS

# NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **In-Kind Contributions**

In-kind contributions are recognized if they create or enhance nonfinancial assets or require specialized skills, are provided by individuals and organizations possessing those skills, and would ordinarily be purchased if not provided by donation. In-kind contributions, including promises to give, that do not meet these criteria are not recognized. In-kind contributions recognized in the financial statements are valued at fair market value.

Many individuals have donated time and services to advance the Organization's programs and objectives. The value of these services has not been recorded in the financial statements because it does not meet the definition of recognition under generally accepted accounting principles.

The expense associated with in-kind contributions consists of contributed food of \$990,175 and \$1,518,629 in 2021 and 2020.

#### **Retirement Plan**

The Organization had a defined contribution plan covering employees who meet certain ages and service requirements. Organization contributed 5% of each participant's eligible compensation. The Organization contributed \$53,037 in 2020. The Organization put a temporary hold on all contributions to the defined contribution plan effective May 1, 2020 and ended the defined contribution plan effective June 1, 2021.

The Organization sponsors a voluntary 401(k) retirement plan that covers all employees. Effective April 2021, the Organization started a safe harbor match program for their 401(k) plan. The Organization matches 100% of employee contributions up to 3% and 50% of employee contributions up to 4% with a maximum match of 4%. Expense for the plan was \$53,444 in 2021. Prior to the match adoption date, the plan was funded solely by employee contributions.

#### **Income Taxes**

The Organization is exempt from Federal and State income taxes under Section 501(c)(3) of the Internal Revenue Code, therefore, the statements do not include a provision for income taxes.

The Organization reviews income tax positions taken or expected to be taken in income tax returns to determine if there are any income tax uncertainties. This includes positions that the entity is exempt from income taxes or not subject to income taxes on unrelated business income. The Organization recognizes tax benefits from uncertain tax positions only if it is more likely than not that the tax positions will be sustained on examination by taxing authorities, based on the technical merits of the positions. The Organization has identified no significant income tax uncertainties. The Organization files information returns as a tax-exempt organization. Should that status be challenged in the future, all years since inception could be subject to review by the IRS.

#### NOTES TO FINANCIAL STATEMENTS

# NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Functional Allocation of Expenses**

The cost of providing the Organization's programs and other activities is summarized on a functional basis in the statement of activities and statement of functional expenses. Expenses that can be identified with a specific program or support service are charged directly to that program or support service. Costs common to multiple functions have been allocated among the various functions benefited using a reasonable allocation method that is consistently applied, as follows:

- 1) Salaries and wages, benefits, and payroll taxes are allocated based on the amounts of time spent by employees performing those functions.
- 2) Occupancy, depreciation, and amortization, and interest are allocated on a square foot basis based on the programs and supporting activities occupying the space.
- 3) Office expenses and supplies and miscellaneous expenses that cannot be directly identified are allocated on the basis of salaries and wages.

General and administrative expenses include those costs that are not directly identifiable with any specific program, but which provide for the overall support and direction of the Organization. Fundraising costs are expensed as incurred, even though they may result in support received in future years.

#### Credit Risk

Financial instruments which potentially subject the Organization to concentrations of credit risk consist principally of cash. The Organization places its cash with high credit quality financial institutions and has not experienced any losses in such accounts. The Organization had a credit risk concentration as a result of depositing \$126,000 of funds in excess of insurance limits in a single bank.

#### **Fair Value Measurements**

Under generally accepted accounting principles, fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The accounting standards establish a three-level fair value hierarchy that prioritizes information used in developing assumptions when pricing an asset or liability as follows:

- Level 1 Observable inputs such as quoted prices in active markets;
- Level 2 Inputs, other than quoted prices in active markets, that are observable either directly or indirectly; and,
- Level 3 Unobservable inputs where there is little or no market data, which requires the reporting entity to develop its own assumptions.

The Organization uses observable market data, when available, in making fair value measurements. Fair value measurements are classified according to the lowest level input that is significant to the valuation.

The Organization holds certain assets that are required to be measured at fair value on a recurring basis. The fair values of the Organization's bond funds and mutual funds were determined by reference to quoted prices in active markets, which are Level 1 inputs.

#### NOTES TO FINANCIAL STATEMENTS

# NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Recently Issued Accounting Pronouncements**

In September 2020, FASB issued ASU 2020-07, *Presentation and Disclosures for Contributed Nonfinancial Services (Topic 958)*, which provides guidance for accounting for contributed nonfinancial assets such as materials, services, and facilities. The new requirements include presenting contributed nonfinancial assets as a separate line item in the statement of activities and disclosing qualitative and quantitative information including description of the programs benefited, donor-imposed restrictions and description of the valuation techniques and inputs used to arrive at a fair value measurement. This ASU is effective for annual periods beginning after June 15, 2021, and interim periods within annual periods beginning after December 15, 2022, with early adoption permitted.

#### **Risks and Uncertainties**

In March 2020, the World Health Organization Declared the novel strain of coronavirus (COVID-19) a global pandemic and recommended containment and mitigation measures worldwide. The Organization cannot reasonably estimate the length and severity of this pandemic, or the extent to which the disruption from this pandemic may impact the Organization's operations and financial statements.

#### **NOTE 2 - INVESTMENTS**

Investments consist of mutual funds, money market funds, and certificates of deposit.

Investments at December 31, 2021 and 2020 consist of the following:

	2021	2020
Money Market Funds Mutual Funds:	\$ 184,987	\$ 2,687
Equity Fixed Income	14,063	53,114 86,083
Certificates of Deposit	277,099	273,723
Total	<u>\$ 476,149</u>	\$ 415,607
Net investment income consists of the following:		
	2021	2020
Interest and Dividend Income Net Unrealized Investment Gains Investment Fees	\$ 4,954 9,591 <u>(1,051)</u>	\$ 7,908 939 (645)
Total	<u>\$ 13,494</u>	\$ 8,202

The Organization holds investments in a variety of investment funds. In general, its investments are exposed to various risks, such as interest rate, credit and overall market volatility. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of the investments will occur in the near term and such changes could be material to the amounts reported in the statement of financial position.

#### NOTES TO FINANCIAL STATEMENTS

#### NOTE 3 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Organization receives significant revenues from government contracts, program fees and contributions. Revenues include contributions with donor restrictions that may not be available for expenditure in the near-term but may be expended by the end of the next fiscal year. The Organization manages its liquidity and reserves operating within a prudent range of financial soundness and stability, maintaining adequate liquid assets to fund near-term operating needs and maintain sufficient reserves to provide reasonable assurance that long-term obligations will be discharged. The Organization is currently working on a liquidity policy to maintain current financial assets, less current liabilities at a minimum amount of days to be determined by the board of directors.

The reserve consists of cash and cash equivalents and assets with donor restrictions that will likely be released within 90 days.

The following table reflects the Organization's financial assets as of December 31, 2021 and 2020 that are available to meet general expenditures within the next year.

	2021			2020
Financial Assets:	<b></b>		_	540,000
Cash	<b>\$ 661</b> ,	726	\$	516,608
Accounts Receivable, Net	698.	213	1	,532,718
Investments	476	149		415,607
Total Financial Assets	1,836	088	2	,464,933
Less Donor Imposed Purpose Restricted Net Assets	430	800		521,758
Amounts Available for General Expenditure within One Year	<b>\$ 1,406</b>	080	<u>\$ 1</u>	,943,175

The above table reflects donor-restricted funds as unavailable because it is the Organization's intention to invest those resources for the long-term support of the Organization

#### **NOTE 4 - PROPERTY AND EQUIPMENT**

Property and equipment consist of the following:

	2021	2020
Land	\$ 725,000	\$ 725,000
Buildings	8,975,811	8,904,192
Furniture and Equipment	405,336	401,032
Vehicles	436,909	492,825
Total Property and Equipment	10,543,057	10,523,049
Less Accumulated Depreciation	(4,763,079)	(4,501,027)
Total Property and Equipment	<u>\$ 5,779,978</u>	\$ 6,022,022

#### NOTES TO FINANCIAL STATEMENTS

#### **NOTE 5 - NET ASSETS**

Net assets with donor restrictions consist of the following at December 31, 2021 and 2020:

	2021	 2020
Purpose Restrictions	\$ 409,008	\$ 125,758
Time Restrictions	_	375,000
Donor Restricted Endowment Funds	21,000	 21,000
Total Net Assets with Donor Restrictions	\$ 430,008	\$ 521,758

Net assets with donor restrictions released from restriction were \$500,758 in 2021 and \$300,118 in 2020. Net assets with donor restrictions were released from restriction due to satisfaction of time and program restrictions.

#### **NOTE 6 - NOTE PAYABLE**

On April 23, 2021, the Organization entered into a revolving line of credit of \$250,000 with Northeast Bank which is secured by the Organization's assets. The Organization was in compliance for the security agreement covenants. Amounts advanced are payable on demand and interest is at the greater of the lender's base or the bank's reference rate. The interest rate at December 31, 2021 was 4%. The outstanding balance at December 31, 2021 was \$250,000. The line of credit expired April 23, 2022 and is in the process of being renewed.

#### **NOTE 7 - LONG-TERM DEBT**

Long-term debt is as follows:

	 2021		2020
Note payable to Northeast Bank due in monthly installments of \$7,139 including fixed interest at 3.95%. The note matures		•	- 4 <b>-</b>
January 9, 2028 and is secured by the assets of the Organization. Less Amount Due Within One Year	\$  504,843 (67,808)	\$ 	547,762 (65,186)
Long-Term Debt	\$ 437,035	\$	482,576

Cash payments for interest were \$22,939 and \$23,370 in 2021 and 2020.

The note payable contains certain covenants including a debt service coverage (DSC) ratio. At December 31, 2021, the Organization was not in compliance with the DSC ratio and received a waiver from the bank.

Principal payments required during the next five years are: 2022 - \$67,808; 2023 - \$70,536; 2024 - \$73,373; 2025 - \$76,324; and 2026 - \$79,394.

#### NOTES TO FINANCIAL STATEMENTS

#### **NOTE 8 - PPP LOAN AND FORGIVENESS**

In March 2020, the Coronavirus Aid, Relief and Economic Security (CARES) Act was signed into law. Part of CARES was the Paycheck Protection Program (PPP) which allowed for organizations to apply for a potentially forgivable loan if the proceeds were used for the specified purposes. In accordance with Accounting Standards Codification 958-605, the Organization has reflected this loan as a conditional grant and recorded it as a liability on their statement of financial position. It will remain a liability until the conditions of the program have been met by using the funds for the specified purposes. In 2020, the Organization incurred qualifying expenses of \$932,600 which the met the conditions of the program and as a result, \$932,600 of the refundable advance was reclassed to unrestricted grant revenue in 2020. The Organization filed for forgiveness with the SBA and forgiveness was approved in August 2021.

#### **NOTE 9 - CONTINGENCIES - UNEMPLOYMENT INSURANCE**

The Organization has elected out of the Minnesota state unemployment insurance program and participates in a grantor trust to cover unemployment insurance claims. If claims exceed payments into the trust the Organization could be liable for those claims.

The Organization has estimated cash balances of \$141,056 and \$91,047 at December 31, 2021 and 2020, respectively, for eligible unemployment claims in Minnesota. No asset has been recorded on the Statement of Financial Position.

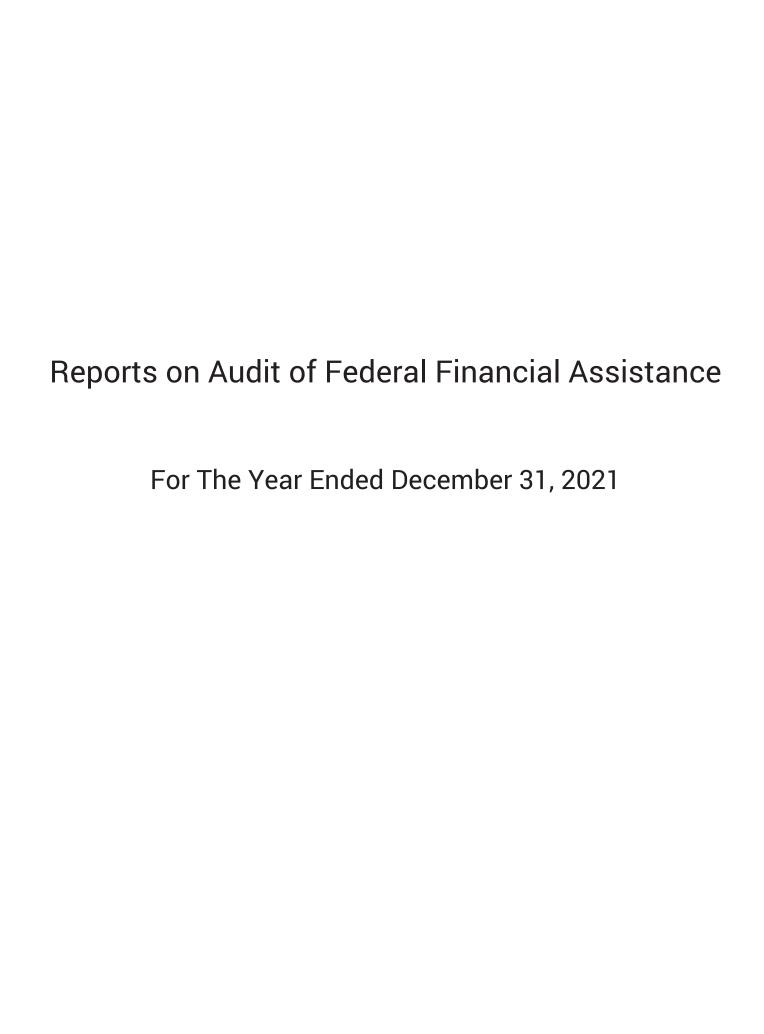
#### NOTE 10 - MAJOR SOURCES OF REVENUE AND SUPPORT

The Organization receives a substantial amount of its support from various forms of government funding. A significant reduction in the level of funding from these sources would have a material effect on the Organization's programs and activities.

The Organization has a federal contract which accounts for 20% and 14% of all revenues in 2021 and 2020.

#### **NOTE 11 - SUBSEQUENT EVENTS**

On December 23, 2021, the Organization was approved for a SBA COVID-19 Economic Injury Disaster Loan (EIDL) for \$891,949 which is secured by the Organization's assets. Funds were advanced to the Organization in 2022 and used to repay the outstanding balance on the line of credit note payable. Monthly payments of \$4,003, including interest of 2.75%, begin 24 months from the date of the note. The note matures December 23, 2051.



# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors and Management East Side Neighborhood Services, Inc. Minneapolis, Minnesota

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of East Side Neighborhood Services, Inc., which comprise the statement of financial position as of December 31, 2021, and the related statements of activities, cash flows and functional expenses for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated August 25, 2022.

#### Report on Internal Control Over Financial Reporting

In planning and performing the audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) as a basis for designing the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we considered to be material weaknesses. However, material weaknesses may exist that have not been identified.

East Side Neighborhood Services, Inc. Page Two

#### **Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Organization's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Olsen Thielen & Co., Ltd.

Roseville, Minnesota August 25, 2022

# INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

Board of Directors and Management East Side Neighborhood Services, Inc. Minneapolis, Minnesota

#### Report on Compliance for Each Major Federal Program

#### Opinion on Each Major Federal Program

We have audited East Side Neighborhood Services, Inc.'s compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended December 31, 2021. The Organization's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2021.

#### Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the Organization's compliance with the compliance requirements referred to above.

#### Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to the Organization's federal programs.

#### Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Organization's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Organization's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and
  design and perform audit procedures responsive to those risks. Such procedures include
  examining, on a test basis, evidence regarding the Organization's compliance with the
  compliance requirements referred to above and performing such other procedures as we
  considered necessary in the circumstances.
- Obtain an understanding of the Organization's internal control over compliance relevant to
  the audit in order to design audit procedures that are appropriate in the circumstances and
  to test and report on internal control over compliance in accordance with the Uniform
  Guidance, but not for the purpose of expressing an opinion on the effectiveness of the
  Organization's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

#### **Report on Internal Control Over Compliance**

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that a material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

#### **Purpose of this Report**

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Olsen Thielen & Co., Ltd.

Roseville, Minnesota August 25, 2022

## SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS YEAR ENDED DECEMBER 31, 2021

Federal Grantor/Pass-Through Grantor Program Title	CFDA Number	Pass-Through Grantors Number	Federal Expenditures
U.S. DEPARTMENT OF AGRICULTURE: Passed Through: Minnesota Department of Agriculture: School Nutrition Program	10.558	*	\$ 19,826
U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT:  Passed Through:  City of Minneapolis:			
Community Development Block Grant (CDBG) Cluster: CDBG - Entitlement Grants CDBG - Minneapolis Public Housing - Glendale Food Shelf Total CDBG	14.218 14.218	*	40,491 40,000 80,491
Public and Indian Housing - Luxton Total U.S. Department of Housing and Urban Development	14.850	*	11,733 92,224
U.S. DEPARTMENT OF LABOR:  Passed Through:  Senior Service America, Inc.			
Senior Service America, inc. Senior Community Service Employment City of Minneapolis:	17.235	*	1,812,307
Workforce Investment Act - Youth Activities Total U.S. Department of Labor	17.259	*	60,320 1,872,627
U.S. DEPARTMENT OF EDUCATION: Passed Through: Minnesota Department of Education:			
Title I	84.010	*	18,369
Twenty-First Century Community Learning Centers Total U.S Department of Education	84.287	*	699,750 718,119
U.S. DEPARTMENT OF HEALTH AND HUMAN SERVICES: Passed Through:			
Metropolitan Council - Minnesota Board of Aging: Transportation Services - Title IIIb	93.044	*	137,000 110,779
Transportation Services - Title IIIe	93.052		247,779
U.S. DEPARTMENT OF HOMELAND SECURITY:  Passed Through:  Greater Twin Cities United Way:			
ARRA - Emergency Food and Shelter Program	97.114	*	20,000
Total Federal Awards			\$ 2,970,575
* Pass-through grantors number was not available.			

# SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS (Continued) YEAR ENDED DECEMBER 31, 2021

#### **NOTES TO SCHEDULE:**

#### **Description of Major Program:**

### Senior Community Service Employment Program

The Senior Community Service Employment program offers low-income elderly persons paid community service and training as an entry into productive work.

#### **Basis of Presentation**

East Side Neighborhood Services, Inc. presents its schedule of federal expenditures of federal awards (the Schedule) in accordance with requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the financial position, change in assets or cash flows of East Side Neighborhood Services, Inc.

#### Summary of Significant Accounting Policies

Expenditures reported on the schedule of expenditures of federal awards are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. The Organization has elected not to use the 10 percent de minimis indirect cost rate as allowed under the Uniform Guidance.

## SCHEDULE OF FINDINGS AND QUESTIONED COSTS YEAR ENDED DECEMBER 31, 2021

SECTION I - SUMMARY OF AUDIT RESULT	rs · · · · · · · · · · · · · · · · · · ·
Financial Statements	
Type of auditors' report issued: <u>Unmodified</u>	
<ul><li>Internal control over financial reporting:</li><li>Material weakness(es) identified?</li><li>Significant deficiency(ies) identified?</li></ul>	yes X no yes X no
Noncompliance material to financial statemen	ts noted?yes _X_no
Federal Awards	
Internal control over major programs:  • Material weakness(es) identified?  • Significant deficiency(ies) identified?	yes X no yes X no
Type of auditor's report issued on compliance	for major programs: <u>Unmodified</u>
Any audit findings disclosed that are required In accordance with 2 CFR Section 200 516	
Identification of major Programs:	
CFDA Number(s)	Name of Federal Program or Cluster
17.235	Senior Community Service Employment Program
Dollar threshold used to distinguish between type A and type B programs:	\$750,000
Auditee qualified as low-risk auditee?	yes <u>X</u> no
SECTION II - FINANCIAL STATEMENT FINI	DINGS
No matters were reportable conditions.	
SECTION III - FINDINGS AND QUESTIONE	D COSTS - MAJOR FEDERAL PROGRAMS

No matters were reportable conditions.